J.P. Morgan can help you acquire a new aircraft or refinance an existing one while maintaining your current investment portfolio. We offer borrowing solutions that help achieve your particular goals. You can expect flexible and cost-effective options that are customized to address your individual tax, cash flow and aircraft usage objectives.

THE ADVANTAGE OF EXPERIENCE
As a recognized provider of aircraft financing, we follow aviation closely. Our level of knowledge and engagement allows us to guide you to the solution that efficiently makes use of your assets and helps achieve your goals. We regularly work with the industry’s leading manufacturers, servicers and key players, and are fully versed in current tax laws, accounting rules, Federal Aviation Agency (FAA) regulations and the International Registry (Cape Town Treaty).

DEDICATED TEAM OF SPECIALISTS
Whatever your financing needs, we offer you experts who are focused on the intricacies of your solution and how that complements your overall wealth plan. An aircraft financing specialist will collaborate with your Private Bank team, helping to structure your transaction. Your experience with us is framed by:

- Deep industry knowledge. A rare depth of knowledge, as demonstrated in Business Jet Monthly, a trusted source of industry trends and news published by the firm

A CONSULTATIVE APPROACH
Through an understanding of your financial condition, cash flow and the nature of your balance sheet, we will share financing options with you. We will help you consider the implications for each, including factors such as tax efficiency, duration and cost. This way you will be able to make a confident financing decision that is right for you.

Why leverage aircraft?

Find liquidity in an illiquid asset
Rely on aircraft financing from J.P. Morgan Private Bank for your purchase of a new or pre-owned aircraft, or to refinance an aircraft you currently own. The right strategy may also help you maximize any inherent tax benefits.

Preserve your equity capital
Make other, higher-yielding investments or direct additional funds toward your business.

Benefit from long-term financing with favorable terms
Aircraft have long lives and tend to depreciate slowly over time, resulting in attractive pricing on fixed- and floating-rate loans.

Maintain your investment strategy
Access liquidity without disrupting your investment portfolio.
CUSTOMIZED SOLUTIONS

Maintaining liquidity
Loan: 7-year term, 90% loan-to-value

A company principal and long-time Private Bank client retired after years of traveling by corporate jet. She decided to purchase her own aircraft and worked with a broker to identify a few models. She did not want the purchase to disrupt her liquid asset investment plan.

We offered complimentary jet market and value data, then set up a meeting with our in-house specialists to help the client evaluate her options. Additionally, we provided competitive financing on a 7-year loan with a 90% loan-to-value ratio based on the depth of our relationship and the strength of her guarantee. This enabled her to maintain her liquid investment plan and enjoy owning her new aircraft without liquidating any marketable securities.

Obtaining the latest upgrade
Loan: Up to 100% loan-to-value during the build period, followed by a like-kind exchange

Every three to five years, a client and aircraft enthusiast upgrades to the newest model. He finances the transactions through J.P. Morgan, relying on the firm’s end-to-end expertise in structuring a new plane acquisition while supporting the sale or maintenance of another model.

For his latest upgrade, our aircraft construction loan was 100% of the purchase price during the build phase, and the end loan provided time for a like-kind exchange of his older aircraft within 180 days of the new model’s delivery. This time flexibility assisted him in the tax-efficient exchange of the aircraft.

FOR MORE INFORMATION
Leveraging your aircraft can be a valuable addition to a sophisticated wealth planning strategy. To learn more about aircraft financing at J.P. Morgan, please contact your J.P. Morgan representative.

IMPORTANT INFORMATION
Not a commitment to lend. All extensions of credit are subject to credit approval.

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<table>
<thead>
<tr>
<th>Facility Type and Tenor</th>
<th>Term loans up to 7 years, with amortization up to 20 years based on the aircraft’s age, usage and projected value</th>
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<tbody>
<tr>
<td>Collateral Requirements</td>
<td>Typically, midsize, large-cabin and ultra-long-range business jets, aged 10 years or less</td>
</tr>
<tr>
<td>Loan-to-Value Ratios</td>
<td>Loan-to-value ratio typically ranges between 80% and 90%, and is based on the aircraft manufacturer, model and age, and volatility of the market</td>
</tr>
<tr>
<td>Base Rate Options</td>
<td>LIBOR for 1- and 3-month maturities (variable rate)</td>
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<tr>
<td>Recourse and Financial Documentation</td>
<td>Personal recourse is required</td>
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